



Overview

Founded in 1990, Amber Road (formerly known as Management Dynamics Inc.) provides a single, on-demand platform that automates and streamlines global trade. By helping organizations to comply with country-specific trade regulations, as well as plan, execute and track global shipments, Amber Road enables goods to flow unimpeded across international borders in the most efficient, compliant and profitable way.

Solutions

Amber Road includes deep functional capabilities across all areas of global trade – trade compliance, supply chain visibility, global transportation management and supplier management. Underpinning all of these solutions is Global Knowledge™, the most comprehensive, intelligent repository of global trade content available anywhere.

Many of the largest, most successful companies in the world are using Amber Road to:

- Perform country-specific compliance checks for imported and exported goods
- Select global carriers, and book and manage international freight
- Track product, container and shipment level details as goods move around the world
- Collaborate with foreign suppliers
- Take advantage of preferential duty programs

Our solutions address mission-critical business challenges in the following areas:



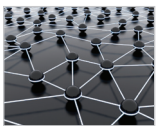
Supply Chain Visibility & Performance Management

Our supply chain visibility solution integrates all order, shipment and inventory information to give you a complete view of operations at an SKU level. We also offer performance management tools that collect large volumes of operational data to power the dashboards and scorecards needed to continuously improve processes.



Trade Automation

We fully integrate and automate export, import and trade agreement processes. Our trade compliance solutions are deeply integrated with Global Knowledge to improve the efficiency and accuracy of decisions related to calculating landed cost, classifying products, screening for restricted parties, managing licenses, complying with import/export controls and producing documentation.



Trade Portals

Trade Portals extend our GTM solutions to improve collaboration with your trading partners. You can easily solicit suppliers to provide Free Trade Agreement (FTA) certificates, coordinate purchase orders and manage ship windows, or plan origin operations with your logistics provider partners.



International Transportation Management

Our solution enables you to manage sea freight and airfreight transportation, with a potential savings of over 8% in total freight spend. This level of benefit is realized by automating your annual tender, centrally managing approved carriers, routes and rates, optimizing carrier selection, and auditing freight bills.



Global Knowledge™

Our GTM solutions are all integrated with trade content to provide the highest levels of automation and accuracy. We cover over 120 countries today with comprehensive coverage of harmonized tariff schedules, standard and preferential duty rates, regulatory controls, restricted party lists, documents, quotas and much more.

Customers

Amber Road's enterprise-class SaaS solutions are designed to meet the extensive requirements of global companies, third-party logistics providers (3PLs), and small and medium-sized importers and exports.

With a twenty-year proven track record, we are powering the global operations of many of the most successful companies in the world, spanning nearly every industry and region.



Management

- Jim Preuninger, Chief Executive Officer
- John Preuninger, President and COO
- Thomas E. Conway, Chief Financial Officer
- Glenn Gorman, Chief Technology Officer
- Stephanie Miles, SVP, Commercial Services
- Nathan Pieri, SVP, Marketing & Product Management
- Albert Cooke, VP, Sales
- Bill Jackowski, VP, Professional Services
- J. Anthony Hardenburgh, VP, Global Trade Content
- Ty Bordner, VP, Solutions Consulting
- Amish Sheth, VP, Engineering
- Scott Byrnes, VP, Marketing

"Amber Road's content is accurate and delivered on time, allowing us fast and efficient implementation globally. Their solution for export controls is one of the best in the business, and has kept us penalty-free."

Director, Global Trade Compliance Advisory Group
Air Products & Chemicals, Inc.

"Amber Road has the only solution on the market that performs audits on bottom line calculations before the shipment arrives. We are extremely impressed with Amber Road's depth of expertise and commitment to our business."

Vice President of Corporate Logistics
Perry Ellis

"Amber Road has been an invaluable partner in supporting our vision for a true collaborative trading partner network, and we look forward to working with them as we leverage this solution to forge deeper links with our vendor and carrier community."

Vice President Corporate Logistics
Glazer's Family of Companies

